

November 2017

2018 Manufacturer / Rep Sales Meetings In Orlando, Florida

The CISCA Convention + INTEX will be held March 24-28, 2018 at the Disney Swan and Dolphin Hotels in Orlando, Florida. The Independent Manufacturer Rep Sales Meetings have become an integral part of the CISCA convention and have proven to be a very efficient and cost-effective way for manufacturers to conduct meetings with their reps.

One Sales Meeting Period Per Company – Additional meetings may be scheduled as space allows
Each company may reserve a meeting time slot. Requests for subsequent meeting times will be honored on a space available basis. Company must be a member of CISCA to reserve meeting space.

New Convention format and policy regarding meeting

CISCA Convention activities will be held from 9 -11:30 am; 1 – 4 pm; and from 6:00 pm daily. No other meetings or events may be held during these hours.

The available times for Manufacturer/Rep Meetings are:

Monday, March 26 – 7:00 am - 9:00 am
Monday, March 26 – 11:30 am – 1:00 pm
Tuesday, March 27 – 7:00 am - to 9:00 am
Tuesday, March 27 – 10:00 am – 12:00 noon

First priority will be given to companies that have held three (3) or more meetings in the past and to those that exhibit at INTEX. Please confirm your intention to participate in the sales meetings and your preferred date and time to Shirley Wodynski, Shirley.wodynski@cisca.org at CISCA by January 10, 2018.

New companies requesting meeting times will need to select a preferred date and time period as well as a second option and list the firms they do not want to conflict with. They will be assigned after January 10 on a “first come, first served”, basis.

The fee for 2018 is \$750 for each slot if you are exhibiting at INTEX and \$1,500 if you are not exhibiting. Please fill out the attached form and email or fax with credit card information or send by mail to CISCA with your check. NOTE: FEE INCLUDES A PODIUM, LCD PROJECTOR, AND SCREEN WITH NECESSARY CABLING AND POWER. ALL YOU NEED TO BRING IS YOUR LAPTOP. (Please specify if your laptop is a MAC and if so what model).

If you have any questions, please don't hesitate to call me at 713-957-0391 or CISCA headquarters. I look forward to seeing you in Orlando!

Sincerely,

Kelly Johnson
CISCA Director
Independent Manufacturer Representative
Specified Components, Inc.
713-957-0391

Shirley Wodynski
CISCA Executive Director
shirley.wodynski@cisca.org
630-584-1919

CISCA 2018 CONVENTION + INTEX
MANUFACTURER / REP SALES MEETING SCHEDULE
Orlando, Florida

Take Advantage Of This Cost-Effective Way To See Your Sales Force!

INTEX Exhibitors \$750 – Per Sales Meeting Timeframe
Non-Exhibitors \$1,500 – Per Sales Meeting Timeframe

Registration Deadline March 1!

The fee includes a meeting room for up to two hours at the Walt Disney World Swan and Dolphin. This schedule will be strictly enforced. Your fee also includes notices in CISCA pre-convention material and in the on-site program as well as a podium, projector, screen and cabling.

When you've confirmed your intention to conduct a sales meeting and provided the date and meet time, please contact our catering/conventions services manager to assist you with your food and beverage requirements. Each company is responsible for handling their own catering and A/V and payment arrangements directly with the hotel. **THESE ARRANGEMENTS MUST BE MADE BY March 1**

Catering Contact

Angela Landry
Sales Manager, Catering
P: 407.934.4110
alandry@swandolphin.com
www.swandolphin.com

Audio Visual Contact

Travis Otterbacher
Sales Manager - PSAV®
P: 407.939.5786
totterbacher@PSAV.COM

We would like our meeting as follows:

Please show your preferred date and time below (refer to available dates and times on the previous page)

Day/Date: _____ Time: _____

We request a second meeting time (if space is available).

Preferred date and time: _____ Alternate time: _____

IMPORTANT! Please list any companies with which you do not want your meeting time to conflict:

(1) _____ (2) _____ (3) _____

Name: _____ Email _____

Company: _____ Address _____

Business Phone: _____ Alternate Phone: _____

PAYMENT: Amount \$ _____

Visa/MC _____ Exp _____ CCV _____

Signature _____

Ck # _____